

GENERAL SERVICES ADMINISTRATION

Federal Acquisition Service *Authorized Federal Supply Schedule Price List*

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through **GSA Advantage!**[™], a menu-driven database system. The INTERNET address for **GSA Advantage!**[™] is: <http://www.GSAAdvantage.gov>.

Professional Service Schedule

Federal Supply Group: 00CORP **Class:** 874

Contract Number: See Block 2 of SF1449

For more information on ordering from Federal Supply Schedules
click on the **FSS Schedules** button at <http://www.gsa.gov/schedules-ordering>
Contract Period: Five years from effective date on SF1449

Contractor: **NETIMPACT STRATEGIES, INC**
24917 Castleton Drive
Chantilly, VA 20152 4381

Business Size: Small, Disadvantaged, 8(a), Woman Owned Business

In accordance with 13 C.F.R. 121.404, the Contractor is ineligible to participate in any RFQ that is set aside for small business where the subject contract's awarded size status for the preponderance NAICS designated in the RFQ is "other than small".

Telephone: 540-454-9950

FAX Number: 703-327-7859

Web Site: www.netimpactstrategies.com

E-mail: rkolli@netimpactstrategies.com

Contract Administration: Ravikumar Kolli

GS-00F-072DA

February 23, 2016 through February 22, 2021

CUSTOMER INFORMATION:

1a. Table of Awarded Special Item Number(s) with appropriate cross-reference to page numbers:

SIN	Recovery	SIN Description
874-1	874-1RC	Integrated Consulting Services
874-6	874-6RC	Acquisition Management Support
874-7	874-7RC	Integrated Business Program Support Services

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract.

SIN 874-1, 874-6, 874-7, 874-1RC, 874-6RC, 874-7RC: Tech Writer \$52.48

1c. A description of all job titles, experience, functional responsibility and education are available in this document.

2. Maximum Order: \$1,000,000.00

3. Minimum Order: \$100.00

4. Geographic Coverage (delivery Area): Domestic and Overseas

5. Point(s) of production (city, county, and state or foreign country): Same as company address

6. Discount from list prices or statement of net price: Government net prices (discounts already deducted). See Attachment.

7. Quantity discounts: None Offered

8. Prompt payment terms: Net 30 days

9a. Notification that Government purchase cards are accepted up to the micro-purchase threshold: Yes

9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold: Not accepted

10. Foreign items: None

11a. Time of Delivery: Specified on the Task Order

11b. Expedited Delivery. Contact Contractor

11c. Overnight and 2-day delivery. Contact Contractor

11d. Urgent Requirements. Contact Contractor

12. F.O.B Points: Destination

13a. Ordering Address: 24917 Castleton Drive Chantilly, VA 20152 4381

- 13b. **Ordering procedures:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules).
14. **Payment address:** 24917 Castleton Drive Chantilly, VA 20152 4381
15. **Warranty provision:** N/A
16. **Export Packing Charges:** N/A
17. **Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level):** N/A
18. **Terms and conditions of rental, maintenance, and repair:** N/A
19. **Terms and conditions of installation:** N/A
20. **Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices:** N/A
- 20a. **Terms and conditions for any other services:** N/A
21. **List of service and distribution points:** N/A
22. **List of participating dealers:** N/A
23. **Preventive maintenance:** N/A
- 24a. **Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants:** N/A
- 24b. **Section 508 is not applicable**
25. **Data Universal Numbering System (DUNS) number:** 014962348
26. **Notification regarding registration in Central Contractor Registration (CCR) database:** Registered

27. Final Pricing:

The rates shown below include the Industrial Funding Fee (IFF) of 0.75%.

Labor Categories Pricing

Item	SINs	Awarded Labor Category	Site	Year 1	Year 2	Year 3	Year 4	Year 5
1	874-1, 874-6, 874-7	Project Director	Both	\$206.36	\$210.69	\$215.12	\$219.63	\$224.25
2	874-1, 874-6, 874-7	Program Manager	Both	\$199.62	\$203.81	\$208.09	\$212.46	\$216.92
3	874-1, 874-6, 874-7	Jr. Program Manager	Both	\$160.43	\$163.80	\$167.24	\$170.76	\$174.34
4	874-1, 874-6, 874-7	Project Manager	Both	\$142.61	\$145.60	\$148.66	\$151.78	\$154.97
5	874-1, 874-6, 874-7	Sr. Service Management Subject Matter Expert	Both	\$259.11	\$264.55	\$270.10	\$275.77	\$281.57
6	874-1, 874-6, 874-7	Technical SME, Level 3	Both	\$121.46	\$124.01	\$126.62	\$129.28	\$131.99
7	874-1, 874-6, 874-7	Sr. SME	Both	\$196.18	\$200.30	\$204.51	\$208.81	\$213.19
8	874-1, 874-6, 874-7	SME	Both	\$137.57	\$140.46	\$143.41	\$146.42	\$149.50
9	874-1, 874-6, 874-7	Technical Consultant, Level 2	Both	\$107.46	\$109.72	\$112.02	\$114.37	\$116.77
10	874-1, 874-6, 874-7	Business SME	Both	\$128.81	\$131.52	\$134.28	\$137.10	\$139.98
11	874-1, 874-6, 874-7	Functional Consultant 2	Both	\$83.98	\$85.74	\$87.54	\$89.38	\$91.26
12	874-1, 874-6, 874-7	Functional Consultant 1	Both	\$82.27	\$84.00	\$85.76	\$87.57	\$89.40
13	874-1, 874-6, 874-7	Business Process Analyst	Both	\$117.70	\$120.17	\$122.70	\$125.27	\$127.91
14	874-1, 874-6, 874-7	Business Systems Analyst	Both	\$79.98	\$81.66	\$83.37	\$85.12	\$86.91
15	874-1, 874-6, 874-7	Scheduler	Both	\$52.62	\$53.72	\$54.85	\$56.00	\$57.18
16	874-1, 874-6, 874-7	Data Analyst	Both	\$52.92	\$54.03	\$55.16	\$56.32	\$57.50
17	874-1, 874-6, 874-7	Tech Writer	Both	\$52.48	\$53.58	\$54.70	\$55.85	\$57.03
18	874-1, 874-6, 874-7	Research Analyst	Both	\$85.45	\$87.25	\$89.08	\$90.95	\$92.86

Offered Labor Category	Min. Education*	Min. Years' Experience	Functional Responsibility
Project Director	Master's Degree	10	Responsible for all aspects of the development and implementation of assigned projects and provides a single corporate point of contact for those projects. Takes projects from original concept through final implementation. Interfaces with all areas affected by the project including client management and end users. Defines project scope and objectives. Develops detailed work plans, schedules, cost estimates, resource plans, and status reports. Conducts project meetings and is responsible for project tracking and analysis. Ensures adherence to quality standards and reviews project deliverables. Manages the integration of tasks and tracks and reviews deliverables. Provides analytical guidance to project team. Recommends and takes action to direct the analyses and solutions of problems.
Program Manager	Master's Degree	10	Provides management leadership on major tasks. Establishes goals and plans that meet project objectives. Directs and controls activities for a client, having overall responsibility for financial management, methods, and staffing to ensure that requirements are met. Interactions involve client negotiations and interfacing with senior management. Decision making and domain knowledge may have a critical impact on overall project implementation. Supervises others. Leads team on large projects or significant segment of large complex projects. Provides analysis and programming activities for a Government site, facility or multiple locations. Prepares long and short-range plans for application selection, systems development, systems maintenance, and production activities and for necessary support resources. Organizes, directs and coordinates planning and execution of all project support activities. Shall have demonstrated communication skills to be able to interface with all levels of management. Assigns duties and reviews work of subordinates. Meets and confers with client management officials regarding the status of specific Contractor project activities and progress. Resolves problems, issues or conflicts as required. Ensures that project schedule, performance, and deliverables are met.
Jr. Program Manager	Master's Degree	6	Provides Program Management for one large or multiple small size projects and serves as the main client liaison to manage scope, performance, and customer expectations. Provides oversight to project managers or team leads on the development of project work plan. Manages or monitors project delivery and ensures project cost, schedule, and scope adhere to the agreed upon work plan. Acts as the first level of escalation for all delivery, performance, and contractual issues. Provides expertise on governance processes, program management, and performance metrics. Provides quality control over the work of the entire team.

Project Manager	Bachelor's Degree (or) Associate's Degree and Professional Certification like PMP	5	Typically oversees all aspects of the project, leading a team on smaller projects or a significant segment of large and complex projects. Analyzes new and complex project-related problems and creates innovative solutions that normally involve the schedule, technology, methodology, tools, solution components, and financial management of the project. Provides business and system analysis and long and short-range plans for business solution and production activities for necessary support resources. Assesses and administers changes so that change control activities are planned and executed in conformance with procedures. Shepherds projects through appropriate compliance gates to meet systems' lifecycle requirements.
Sr. Service Management Subject Matter Expert	Master's Degree	10	Provides expertise in defining and capturing the business needs for new and/or enhanced products, services, or optimized business processes. Develops, analyzes and documents business and functional requirements using approved techniques. Engages users and stakeholders throughout the requirement, business process reengineering and testing, and provides expertise in change management and training support. Supports organizational and strategic planning for a wide variety of technical and functional environments. Creates and maintains requirement traceability matrix and documentation.
Technical Subject Matter Expert, Level 3	Bachelor's	10	Assists in the development of SOOs and IGCEs. Coordinates execution and evaluation to ensure appropriate research questions and methodologies are followed, and if applicable, validates progress. Assists with technical review on all deliverables related to projects in the portfolio. Supports and facilitates the IPRs. Assists with the communication and outreach activities to socialize the results of projects. Assists with the transition of successful projects into the acquisition stream. Provides technical expertise at relevant meetings. Provides expertise in leading stakeholder sessions for requirements, management, validation and deployment. Translates customer functional requirements into a technical solution and demonstrates the intended outcome will meet the customer requirements. Works with the PM to deliver solutions in time frame committed. Works in conjunction with PM to manage scope, issues and risks. Facilitates product and configuration demos with the stakeholders to obtain input regarding design. Acts as the mentor to all technical team members on their assigned project tasks. Facilitates realization of business benefit for stakeholders. Develops technical and functional documentation.
Sr. Subject Matter Expert	Master's Degree	8	Provides management leadership on major tasks. Establishes goals and plans that meet project objectives. Directs and controls activities for a client, having overall responsibility for financial management, methods, and staffing to ensure that requirements are met. Interactions involve client negotiations and interfacing with senior management. Decision making and domain knowledge may have a critical impact on overall project implementation. May supervise others. Applies principles, methods and knowledge of the functional area of capability to specific contract requirements, advanced mathematical principles and methods to exceptionally difficult and narrowly defined technical problems in engineering and other scientific applications to arrive at automated solutions
Subject Matter Expert	Master's	5	Possesses and applies a comprehensive knowledge across key tasks and high impact assignments. Evaluates performance results and recommends major changes affecting short-term project growth and success. Serves as subject matter expert, possessing in-depth knowledge of a particular area, such as business.-Applies principles, methods and knowledge of the

			functional area of capability to specific contract requirements, advanced mathematical principles and methods to exceptionally difficult and narrowly defined technical problems in engineering and other scientific applications to arrive at automated solutions.
Technical Consultant, Level 2	Bachelor's Degree	10	Analyzes information requirements. Evaluates analytical and systematic problems with workflow, organization, and planning and assists with developing appropriate corrective action. Develops, in conjunction with functional users, system alternative solutions. Provides expertise in government best practices for management information systems such as PMIS, PPM, Workflow, Risk Managers etc.
Business Subject Matter Expert	Master's Degree	10	Provides in-depth knowledge and analysis of processes and organizations and identifies where change management planning is required. Identifies and captures AS-IS processes, constraints, and goals. Ensures business requirements are effectively captured, communicated, and delivered.
Functional Consultant 2	Bachelor's Degree	4	Assists with definition, analysis, design, and implementation of solutions around customer business processes, governance, and management issues. Understands and advises on customer business processes that the NetImpact solution supports. Supports building a requirements framework and uses case structure. Plans, structures, and facilitates group requirements sessions. Translates customer functional requirements into business and technical solutions and demonstrates that the intended outcome meets the customer requirements. Supports quality oversight. Develops acceptance test plans and QA processes and assists with acceptance test with customer stakeholders. Assists with training curriculum and materials and leads customer training sessions.
Functional Consultant 1	Bachelor's Degree	2	Assists in the analysis, design, implementation, and support of new processes for customers. Supports requirements definition and documentation. Assists with functional and process analysis and documentation. Assists with planning and implementing solutions. Assists with testing the completed solution against the functional requirements. Trains customer on new processes
Business Process Analyst	Bachelor's	8	Meets with subject matter experts within the organization to gather process information and/or requirements. Designs and documents new processes and obtains organizational feedback. Responsible for facilitating and coaching teams to critically review current processes for effectiveness, quality, and simplification. Identifies, analyzes and resolves large scale problems using qualitative and quantitative problem solving methods. Responsible for managing large scale projects or segments of complex projects. Prepares and communicates analysis for system, human resource allocation and capacity to middle/upper management. Defines, measures, and executes on requirements for process change.

Business Systems Analyst	Bachelor's Degree	2	Reviews, analyzes and evaluates business systems and user needs. Formulates systems to parallel overall business strategies. Writes detailed description of user needs, program functions, and steps required to develop or modify programs. Provides consultation on complex projects and is considered to be the top level contributor/specialist.
Scheduler	Associate's Degree	1	Supports the development of requirements for specific resource-loaded schedules so that they can feed status and changes to the integrated master schedule. Performs analyses, develops draft requirements, evaluates tool options, develops training materials, and provides assistance to programs for implementation. Supports development of work packages for cost account managers within programs. Supports the development of integrated master schedules for specific programs in Primavera and/or Microsoft Project that reflect all interface milestones and activity durations from multiple contractors' schedules and feed changes to the integrated master schedule. Supports the establishment and implementation of Earned Value Management (EVM) systems. Performs on-going schedule tracking, analysis, and issuance of changes to work packages, working with appropriate Program Managers and other applicable organizations. Supports the establishment and development of schedule and cost risk contingency analysis. Supports establishment and implementation of the integrated master schedule. Gathers data, performs analyses, creates draft schedules, identifies issues and/or conflicts, resolves comments and issues, publishes schedule, and conducts periodic schedule updates and draft briefings. Produces various types of performance reports such as EVM reporting, cost and resource reports, reports based on schedule analysis and critical path analysis and network diagrams, and tailors made reports using the scheduling software. Maintains configuration management of the software, schedule and other changes (baseline control).
Data Analyst	Associate's Degree	2	Collects and studies data to reveal ways to improve a business, organization or government entity; or databases and the data entered into those databases. The data can involve almost any topic including employees, customers, marketing, and sales. Gathers information from various sources that might help her better understand the business situation and then studies the information to find a solution. Collects data using a variety of methods, such as data mining and hardcopy or electronic documentation study, to improve or expand databases. Enters the information into data systems using manual key-entry or scanning technology and deletes any duplicated, outdated or irrelevant information. Additionally, data analysts often make recommendations about the methods a company should use to collect, analyze and manage data to improve data quality and the efficiency of data systems. Identifies and interprets patterns and trends. Assesses data quality and eliminate irrelevant data. Seeks experts in the area related to the situation to learn more about it and potential solutions. Communicates the results of analysis as a comprehensive report to decision makers and others affected by the results. Designs the report and includes tools that can help those involved easily digest the data, such as statistics, graphs, images and lists. Offers several potential solutions, such as a new business process, training method or technology; or employee or departmental changes.

Technical Writer	Associate's Degree	1	Responsible for generating and implementing documentation projects. This includes analysis, generation and maintenance of documentation including analysis and design of documentation templates and end-user documentation or training materials. This work implies coordinating meetings and document reviews with developers and other subject matter experts, as needed, for the successful deployment of project documentation. Responsible for delivery of services consistent with established standards of quality
Research Analyst	Bachelor's Degree	4	Assists in research to support development of acquisition packages, White Papers and Bullet Background Papers. Assists in the development and/or review of the Nomination Rationale Statements. Assists in the development of SOOs and IGCEs. Coordinates execution and evaluation to ensure appropriate research questions and methodologies are followed, and if applicable, validates progress. Assists with technical review on all deliverables related to projects in the portfolio. Tracks and updates project information in project management system. Responsible for tracking of and managing program level action items.

* A Master's Degree requirement may be substituted by a Bachelor's Degree and an additional 5 years of experience

* A Bachelor's Degree requirement may be substituted by a High School Degree and an additional 8 years of experience

Service Contract Act (SCA) Matrix

SCA Eligible Labor Category	SCA Equivalent Code Title	Wage Determination No
Scheduler	01300 – Scheduler, Maintenance	2005-2103
Tech Writer	30463 - Technical Writer III	2005-2103

The Service Contract Act (SCA) is applicable to this contract and it includes SCA applicable labor categories. The prices for the indicated (***) SCA labor categories are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCA matrix. The prices awarded are in line with the geographic scope of the contract (i.e. nationwide).